

LAKE COUNTY TOURISM IMPROVEMENT DISTRICT (LCTID) DBA Visit Lake County California www.lakecounty.com Wednesday, June 1, 2022 – 8:30-9:30 AM

Zoom Meeting

https://us02web.zoom.us/j/86229021071

MEETING NOTES

1. Call to order; Introductions; Establish Quorum – Christie White 8:32 AM

Directors present (6): Christie White, Wilda Shock, Lynne Butcher, David Claffey,

Alan Flora, Larry Galupe. A quorum was not present.

Directors excused: Priya Dias, Susan Parker, Maryann Schmid.

Directors absent: Jaime Campanero, Jitu Ishwar, Vikesh Parmar.

Guests: Marie Schrader, Coleen Lee, Jessica Pyska, Barbi Whitbeck,

Victor Fernandez, Robert Boccabella, Laura McAndrews Sammel, Cheryl Smith.

Contractors present: Brian Fisher, Karen Pavone.

2. Receive and file minutes of LCTID regular meeting of May 4, 2022 – Wilda Shock Minutes were accepted by consensus.

3. Financial Reports – Lynne Butcher

Budget vs Actuals, January-May 2022 report distributed; bank balance is \$220,000.

4. Executive Director/Communications – Brian Fisher – See slide presentation for details. UPDATES:

• Social Media and Public Relations

Presentation by Karen Pavone; report will be distributed.

Contract with Megan Andrus has expired; MediumGiant will manage public relations creating influencer workflow from discovery to vetting to collaboration to campaign measurement using Meltwater and klear platforms.

David Wakefield will provide blog posts as needed.

Website Analytics

Report will be distributed.

BookDirect

Booking engine went live on May 31, 2022; demonstration provided. Categories: hotels, motels, BnBs, vacation rentals, campgrounds.

• Stakeholder Newsletter

Added 610 emails from travel and adventure consumer show.

Lake County Visitor Map - Distribution

Copies available from the Lake County Chamber of Commerce/Visitor Center; 5,000 copies for local distribution, balance of 65,000 available outside county. May need to reprint; a digital version will be created.

• Annual Report - Presentations

Presentations made week of May 16 to Lake County Board of Supervisors, Lakeport City Council and Clearlake City Council with *May is Tourism Month* proclamations received from all three. Report is final.

• District Renewal – Steering Committee

Steering Committee of Lynne Butcher, Priya Dias and Brian Fisher will meet with Civitas representative to outline campaign and timeline. Meeting with County staff and Treasurer/Tax Collector regarding procedures to obtain lodging property information. Alan Flora will contact HdL for specifics regarding TOT and TID collections for the cities.

• SF/Bay Area Travel & Adventure Show, May 21-22 - Recap

Participation with the other **North of Ordinary** counties – Del Norte, Humboldt, Mendocino – in one booth was deemed a great success; the show has been booked for next year with a double booth for a larger presence. For the 2022 show, Mendocino County paid one-half of the booth fee and NOO paid the balance.

• Yuba City Conversion Metrics Test

Successful to date; will continue promotion in area.

• Lake Leadership Forum, June 7

Event was postponed from May 10 due to weather; will occur at the Mercantile by Shannon Family of Wines with speakers and panel coordinated by VLCC, Lake EDC and Lake County Chamber of Commerce.

5. Public Comment/Member Comments/Announcements

Marie Schrader, Lakeport Main Street Association, announced the City of Lakeport fireworks display will occur on July 4.

6. Adjournment

Meeting adjourned by Chair Christie White at 9:08 a.m. Minutes prepared by Wilda Shock, Secretary.

NEXT MEETINGS: Monthly on first Wednesdays, 8:30 a.m.

Agenda items due one week in advance: info@discoveryourlake.com

06/01/2022